



E.S. BABCOCK & Sons, Inc.
Environmental Laboratories *est 1906*

Company Profile:

Founded in 1906, Edward S. Babcock & Sons, Inc. is an environmental laboratory, with state-of-the-art facilities, specializing in the analysis of water, wastewater and hazardous waste. ESB conducts water testing for a variety of municipal and industrial clients. The vision of ESB is to create a positive environment where laboratory professionals proudly deliver unparalleled services. The mission is to produce the highest quality, most reliable environmental services and analytical data possible.

As a recipient of the American Council of Independent Labs Seal of Excellence Award, the staff at Edward S. Babcock & Sons, Inc. has demonstrated a commitment to the quality of data and services that the company provides to its customers. This award sets the laboratory apart by demonstrating a continued commitment to quality and customer service.

We offer competitive compensation and a comprehensive benefits package. To learn more about ESB go to www.babcocklabs.com today!

Join this award winning team!

Outside Sales Representative

Salary: Negotiable
Location: Riverside, CA
Type: Full-Time Employee
Experience Level: Experienced
Date Posted: April 6, 2009

Job Objective:

Responsible for successfully selling analytical testing services.

Job Detail:

The ideal candidate for this position,

- is driven, self-motivated, goal oriented and is willing to receive guidance and direction,
- effectively prospects and calls on businesses in territory,
- develops and maintains relationships with contacts,
- identifies problems and uses appropriate resources to find solutions,
- collaborates with other members of the sales and marketing team and shows commitment to meeting deadlines.

Job Requirements:

Bachelor's degree; or one to two years sales experience and/or training; or equivalent combination of education and experience.

Email resume and cover letter to HR Department at acossey@babcocklabs.com